



Solar Quote Comparison Worksheet

Compare three solar proposals using the same criteria. Fill in each quote directly from the installer documents before making your decision.

ADDRESS

COMPARISON DATE

01 System & Equipment

Field	Text	Quote A	Quote B	Quote C
System size, DC watts				
Panel make and model, count				
Inverter make, model, type				
Battery included, capacity				
Everything included in the price (list)				
Main panel upgrade included				
Permitting and interconnection fees included				

02 Price & Financing

Field	Quote A	Quote B	Quote C
Price shown: gross or net of an incentive			
Cash price for this system			
Financed price, and any dealer fee			
Cost per watt, from the cash price			



03 Production & Assumptions

Field	Quote A	Quote B	Quote C
Estimated annual production, kWh			
Independent model's estimate for the same size			
Assumed annual utility rate escalation			
Assumed annual degradation			
Lease or PPA escalator, if any			

04 Warranties & Contract Terms

Field	Quote A	Quote B	Quote C
Equipment warranty term			
Inverter warranty term			
Workmanship warranty term			
Production guarantee, and what it pays			
What happens if you sell the house			
Cancellation rights and the deadline			

Quick Decision Notes

Best overall value

Questions to ask before signing
